

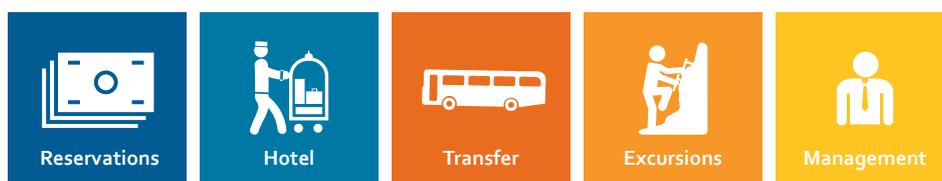


Atennea Incoming

The most comprehensive and advanced management software for Receptive and Incoming travel agencies (DMC)

Atennea Incoming is the solution for Incoming and receptive travel agencies (DMC) management, based on a module set integrated into a single information system.

Information's geographic allocation, multiple enterprise configurations and total integration into the Microsoft platform make Atennea Incoming the clear choice to streamline decisions in your receptive and incoming travel agency business. All operational features of this industry are fully covered.



Which modules are included in Atennea Incoming?

is a solution which has been built on the basis of the well-known Microsoft Dynamics NAV ERP, a system in more than 130 countries and with 1.000.000 users worldwide. Atennea Incoming users can enjoy all benefits and features of a management software which boosts your business expansion.



Reservations

Atennea Incoming provides an agile and fully automated reservations entry, enabling also integration with all Tour Operators reservation systems working with different formats: from web services (XML) to plain text files

Users can avoid the lack of resources problem by means of the reservations bulk entry. The processes automation simplifies the direct work with the incoming agency customer data.

Quotes

This management software provides an advanced tool for budgets optimization. When customers want a tailor-made travel, Atennea Incoming generates the travel documents and creates reservations with the quotes confirmation. Prepayments related to quotes accounting is also included.



Hotel

This Atennea Incoming module manages hotel bookings, both operationally and financially, in all points of contact with customers: from the hotel communication until invoicing.

Reservations automatic communication to Hotels is also enabled, including a link to QuoHotel (Quonext Tourism management software for hotels and chains) through contracts and reservations communication. Contracts include quota management, guarantees and all financial information required for invoicing.

The Hotel module also helps users to manage reservations, both operationally and financially. Tools are provided for communication with hotels, quotas and releases management, offer hotels and occupancy forecasts. Signed contracts can be entered and invoice Tour operators, including items such as Handling or Rep. fee.

This solution advanced and comprehensive reporting can be used for daily tasks of the department or even for further statistical analysis purposes.

Contracts

Contracts maintenance allows intermediation or agency direct hiring. Information comprises from quotas and occupancy forecasts management to economic information regarding fares, extra charges and offers.

Reservations

Operational tasks can be performed by means of the features included in this pack. Some of these procedures are:

- Control of communications to Hotel
- Cancellations Management
- Booking Position queries
- Handling Offer/roulette hotels handling

Occupancy forecasts per Tour Operator can be integrated into the Booking position query.

Invoicing

The invoicing process management included in this module enables an agile and flexible creation of invoices to Tour Operators. Items such as Handling fee can be separately invoiced.

Contracts and Reservations link to QuoHotel

Atennea Incoming can be linked to QuoHotel (Quonext's solution for hotel management), including the contracts and reservations synchronization



Transfer

This Atennea Incoming module efficiently manages all information related to Transfer services:

- Flight Plans management
- Pick-up times
- Carrier cost control
- Tour Operators invoicing

Contracts

Atennea Incoming maintains all information related to contracts with tour operators (income) and transportation (cost). Both billing areas per contract and multicurrency are allowed, even reporting in local currency / contract. Fares include the services basic price, supplements and Support services for the main service.

Reservations

This Atenea Incoming area manages the customers flights information, pick-up times and requested services (Shared, Private, Deluxe). No Show customers are also managed, invoicing cancellations after the deadline to Tour Operators.

Services

Atenea Incoming provides a tool that enables the creation of transfer services, including a section for destination transfers (transfers between hotels). Users can check the service economic margin at any time, and also create support services for the main service.

Invoicing and Cost Control

Atenea Incoming has a flexible and agile tool for customer invoicing and supplier invoices validation.

Link to Atenea Transfer

Created service requests can be sent to Atenea Transfer through the link included in this Atenea Incoming module.

API

A pack of web services enabling transfer sales and integration through web pages (of its own or third-parties) and multi-platform devices (eg mobile app) is defined.



Excursions

By means of this module, Atenea Incoming enables the management of key processes related to:

- Products definition (of its own or third-parties)
- Cash management from sales on destination
- Credit sales Invoicing
- Control of all costs regarding the sold excursions

Contracts

Atenea Incoming enables retail prices per excursion maintenance, as well as representative fees and Tour operators management. Supplier contracts include carriers, official guides and service providers, all of them being able to work in multicurrency.

Reservations

Both in cash or on credit, excursion tickets can be entered, maintained and also automatically associated with the corresponding representative. Related charges information is also included, as well as a tool for partial or total reimbursement of tickets already liquidated.

Settlement

This tool controls cash in the hands of representatives and generates accounting entries and invoices settlement in order to achieve the best financial control of this area. Pre-settlement can be generated and sent to representatives to streamline cashiers process.

Services

Atenea Incoming provides automatic creation of third parties excursions, as well as agile queries to create your own excursion services. Profit margins per service can be always checked. Last, but not least, a tool for communicating services to suppliers is also included.

Invoicing and Cost Control

Atenea Incoming includes a invoicing tool for cash and credit sales, easing the validation control of supplier invoices.

API

A web services set has been defined to integrate sales and excursions reservations through web pages (owned or from third parties) and multi-platform devices (i.e. mobile apps). These features include quotas and releases control agreed with suppliers.



Management

Users can benefit from the multiple advantages related to Atennea Incoming, a solution becoming the most suitable ERP management software for receptive and incoming travel agencies (DMC). Some of these benefits are:

Atennea Incoming benefits

Users can benefit from the multiple advantages related to Atennea Incoming, a solution becoming the most suitable ERP management software for receptive and incoming travel agencies (DMC). Some of these benefits are:

- Wide range of operational features covered, such as hotel reservations, transfer or excursions management
- Automated and streamlined entry of reservations
- Control of payments to hotels from headquarters
- Control of the hotels quota status
- Intuitive management of transfers
- Comprehensive and detailed management of excursions
- Integration of the specific incoming agencies business processes with Accounting and Financial management, HR, Fixed assets, etc.
- Real-time and always updated information that helps to react quickly in all kind of situations

About Quonext

Quonext, one of Microsoft's benchmark partners in Spain, is the Business Management Software leader providing Microsoft's latest technology-based business solutions and services (ERP, CRM, Vertical solutions, Collaborative platforms, Document management, Systems integration...) for companies in industries such as Tourism, Industry / Manufacturing, Distribution and Services. Quonext has a deep IT and business expertise, thanks to its more than 1,000 implementations worldwide.

More than 130 specialists (+50 certified), including 2 of the 4 Spanish Microsoft Most Valuable Professional (MVP) in Dynamics, make up the Quonext team. Headquartered in Sant Cugat del Vallès (Barcelona, Spain), has also operations in Madrid, Palma de Mallorca and Lleida (Spain), and development high performance centres (CEDART) for Microsoft solutions & platforms.

Experience

Quonext is a provider of enterprise technology, with 20 years of experience in the Spanish market by developing and implementing specialized business solutions.

Contact us!

+34 902.109.606

www.quonext-tur.com

info@quonext-tur.com